



Recommendation for Action

File #: 21-1421, **Agenda Item #:** 57.

3/25/2021

Posting Language

Authorize award of a multi-term contract with Sigma Surveillance, Inc. D/B/A STS360, to provide closed-circuit television cameras and equipment, for up to three years for a total contract amount not to exceed \$453,000.

(Note: This solicitation was reviewed for subcontracting opportunities in accordance with City Code Chapter 2-9D Minority Owned and Women Owned Business Enterprise Procurement Program. For the goods required for this solicitation, there were insufficient subcontracting opportunities; therefore, no subcontracting goals were established).

Lead Department

Purchasing Office.

Client Department(s)

Austin Transportation Department.

Fiscal Note

Funding in the amount of \$88,030 is available in the Fiscal Year 2020-2021 Operating Budget of Austin Transportation Department. Funding for the remaining contract term is contingent upon available funding in future budgets.

Purchasing Language:

The Purchasing Office issued an Invitation for Bids (IFB) 2400 APC1010 for these goods. The solicitation issued on November 23, 2020 and it closed on December 15, 2020. Of the eight offers received; the recommended contractor submitted the lowest responsive offer. A complete solicitation package, including a tabulation of the bids received, is available for viewing on the City's Financial Services website, Austin Finance Online. Link: [Solicitation Documents](https://www.austintexas.gov/financeonline/account_services/solicitation/solicitation_details.cfm?sid=134815)

[<https://www.austintexas.gov/financeonline/account_services/solicitation/solicitation_details.cfm?sid=134815>](https://www.austintexas.gov/financeonline/account_services/solicitation/solicitation_details.cfm?sid=134815).

For More Information:

Inquiries should be directed to the City Manager's Agenda Office, at 512-974-2991 or AgendaOffice@austintexas.gov <<mailto:AgendaOffice@austintexas.gov>>

NOTE: Respondents to this solicitation, and their representatives, shall continue to direct inquiries to the solicitation's Authorized Contact Person: Annie Atwood at 512-974-2670 or Annie.atwood@austintexas.gov <<mailto:Annie.atwood@austintexas.gov>>.

Additional Backup Information:

The contract will provide the Austin Transportation Department (ATD) the ability to purchase closed-circuit television cameras for new installations and to replace aging cameras already in use. The ATD engineering staff evaluates potential camera locations which provide the best possible field of view for traffic monitoring of high vehicle volume roadways. These cameras will be used to monitor traffic at critical intersections throughout the City and allow traffic management center personnel to quickly and effectively respond to traffic incidents,

reported signal malfunctions and citizen concerns.

This contract will replace the previous contract which has expired. The requested authorization amount for this contract was determined using departmental estimates and historical spend. This contractor has been certified as a historically underutilized business by the state of Texas.

If a contract is not secured, the City will have to perform repetitive spot purchases to replace or expand camera coverage along roadways, slowing the ability to improve traffic monitoring capabilities.

Contract Detail:

Contract Term	Length of Term	Contract Authorization
Initial Term	2 yrs.	\$302,000
Optional Extension 1	1 yr.	\$151,000
TOTAL	3 yrs.	\$453,000

Note: Contract Authorization amounts are based on the City's estimated annual usage.

Strategic Outcome(s):

Government That Works for All.